



## Proposal/Sales Quotation

Quotation #Q-00016646

Quotation Date: 4/14/2015

### General & Client Information

Agency Name: Central Falls Fire Department  
System Name: Central Falls RI, FD - Mobile  
System Description: Add Software  
Client Contact: Keith Sullivan  
Contact Phone: (401) 727-7446  
Contact Email: keeffa389@gmail.com  
Expiration Date: Quote Valid for 180 Days  
Presented By: Mark Baranowski

**Bill To:**  
Central Falls Fire Department  
150 Illinois St  
Central Falls, RI 02863  
USA

**Ship To:**  
Central Falls Police Department  
150 Illinois St  
Central Falls, RI 02863  
USA

### Project Products & Services

#### Perform Mobile System

Perform Mobile Software	Unit Price	Qty	Total Price
Fire and EMS Message Server 1-5 Users	\$1,250.00	1	\$1,250.00
Mobile / Fire Field Based Reporting Clients	\$1,250.00	3	\$3,750.00
<i>Perform Mobile Software Subtotal:</i>			\$5,000.00

**Perform Mobile System Total: \$5,000.00**

#### Third Party Products and/or Services

Product Name	Unit Price	Qty	Total Price
Pervasive Workgroup License	\$135.00	3	\$405.00

**Third Party Products and/or Services Total: \$405.00**

#### Project Related Fee(s)

Product Name	Unit Price	Qty	Total Price
Two-Hour Web Ex - Customized Training Up to 10 People	\$250.00	2	\$500.00

**Project Related Fee(s) Total: \$500.00**

#### Annual Maintenance Fee(s) (Year 1)

Quotation #Q-00016646  
Quotation Date: 3/17/2015

Product Name	Annual Maintenance Amount
Fire and EMS Message Server 1-5 Users	\$225.00
Mobile / Fire Field Based Reporting Clients	\$675.00

Annual Maintenance Fee(s) (Year 1) Total:                      **\$900.00**

**Project Total: \$6,805.00**

Estimated Sales Tax: (State: RI at %)	Taxable sales: \$0.00	Subtotal: \$6,805.00
		Sales Tax Amount: \$0.00
		<b>Quote Total: \$6,805.00</b>

**Summary Information & Project Notes**

The project management services included with this quotation, if any, will be considered completed upon client Go-live, unless otherwise stated. Training class size is up to 6 students for database training. All other training listed is up to 12 students. The training quoted is to be held at Perform unless On-site is referenced in the above item description section.

**Terms and Conditions**

**Payment terms are as follows:**

- All invoices are due Net 30 days from the invoice date unless otherwise specified in this quote.
- The software & support will be invoiced upon software delivery.
- The training will be invoiced upon the completion of the first scheduled training class.
- The data extraction, conversion and merge services will be invoiced 50% upon quote acceptance and 50% upon conversion and merge services.
- The software modifications will be invoiced 50% upon quote acceptance and 50% upon software modification delivery.
- The installation services will be invoiced upon service completion.
- The service fee for the portable classroom will be invoiced upon the completion of the first training class.
- The project management will be invoiced 50% upon quote acceptance and 50% upon go live.

**Software License Terms:**

Installing and using the TriTech Perform software application(s) signifies acceptance of the terms and conditions of the End User License Agreement that accompanies the Software.

Software fees shall be invoiced in full upon delivery, which is defined as the earliest of the dates the software is either: a) delivered on a CD by a TriTech consultant, b) downloaded or installed to a computer at client location (remotely or onsite) or c) delivered on a CD by common carrier (such as FedEx or UPS).

All fees for Installation and On Site Assistance Services shall be invoiced upon completion of such services or monthly if such services are

performed over a period exceeding one month. All fees for Training shall be invoiced upon completion of the first scheduled Training Class. All training purchased must be completed within one year of the department's go live date, or the date the training is purchased, whichever is later. Training not completed within one year will be forfeited.

The initial term of annual Software Support shall begin, and fees shall be due on the earlier of: i) live operation (Go-Live); or ii) 180 days after software installation, and shall continue for a period of twelve (12) months thereafter. Software Support is renewable on an annual basis. Support fees for additional software licenses purchase subsequent to initial system installation shall be invoiced upon delivery of the Software. The Annual Software Support fees for additional software licenses purchased subsequent to the initial installation shall be pro-rated to coincide with the current support term. Acceptance: When "acceptance" is specified in the quote as the criteria for invoicing or another milestone, a Task Completion Report will be provided by TRITECH to Client for sign-off upon completion of installation or other services. Client shall have ten (10) business days after installation to notify TRITECH in writing of any deficiencies, defined herein as critical errors in software or that the software is not functioning substantially in accordance with the written documentation. TRITECH shall use commercially reasonable efforts to correct the deficiencies within ten (10) business days of such notice and resubmit to Client for sign-off. This process shall be repeated as necessary and appropriate. If Client fails to return the signed Task Completion Report and has not provided written notice of deficiency within the time period specified herein, the Software shall be deemed accepted. Conversion Services: Data conversion services, further described in the attached TRITECH Data Conversion Checklist, shall include one pre Go-Live deliverable (database training) and one post Go-Live deliverable and shall be limited to the items listed on this quote. Data Extraction fee is due in two increments; 50% upon quote acceptance and 50% upon 1st data extraction before database training. All fees for conversion services shall be payable in two increments; 50% upon quote acceptance and 50% at post Go-Live delivery. A Task Completion Report will be provided by TRITECH to Customer for sign-off upon completion of conversion services deliverable. Customer shall have ten (10) business days after installation to notify TRITECH in writing of any deficiencies. TRITECH shall use commercially reasonable efforts to correct the deficiencies within ten (10) business days of such notice and resubmit to Customer for sign-off. This process shall be repeated as necessary and appropriate. If Customer fails to return the signed Task Completion Report and has not provided written notice of deficiency within the time period specified herein, the conversion services shall be deemed accepted. Prices quoted for all On-site and Customer Site Services do not include travel expenses. Travel expenses will be billed separately as incurred, due Net 30 day terms and shall include actual costs for airfare, lodging, ground transportation and meals. NOTE: This quote includes the Perform software applications and services only; however additional 3rd party elements may be required. It is the sole responsibility of the customer to provide all such 3rd party elements to ensure the proper installation and operation of the Perform software.

Quotation Issued by: Mark Baranowski  
Email: mark.baranowski@tritech.com  
Phone: 978-215-2270

Send Purchase Orders To:

TriTech Software Systems  
313 Boston Post Rd. West, Suite 140  
Marlborough, MA 01752

Or Email: mark.baranowski@tritech.com  
Or Fax: (508) 597-8374

Remit Payments To:

TriTech Software Systems  
PO Box # 203223  
Dallas, TX 75320-3226



Accepted for Client

By signing below, you are indicating that you are authorized to obligate funds for your organization. To activate your order, check the appropriate box below and, either, (i) attach a copy of this quotation to your purchase order when it is remitted to TriTech, or, (ii) if no additional authorizing paperwork is required for your organization to accept and pay an invoice, sign below and fax this quotation to 1-(508) 597-8374 or email to mark.baranowski@tritech.com to indicate your acceptance.

- Purchase Order required and attached, reference PO# \_\_\_\_\_ on invoice.
- No Purchase Order required to invoice.

Please check one of the following:

- I agree to pay any applicable sales tax.
- I am tax exempt. Please contact me if TriTech does not have my current exempt information on file.

Note: Travel Expenses and Shipping costs are billed at actual expense per Terms & Conditions above.

City of Central Falls

Client Agency/Entity Name

James A. Diossa

Client Authorized Representative

Signature Client Authorized Representative

Title

MAYOR

Date

6-9-15

Reviewed per F.S.A.

Leonard Morganis  
Administration & Finance Officer

Approved as to form and correctness

City Solicitor



**Proposal/Sales Quotation**

Quotation #Q-00016553 Quotation Date: 3/5/2015

**General & Client Information**

<p>Agency Name: Central Falls Fire Department</p> <p>System Name: Central Falls RI, FD - Paging</p> <p>System Description: Add Software</p> <p>Client Contact: Keith Sullivan</p> <p>Contact Phone: (401) 727-7446</p> <p>Contact Email: keeffa389@gmail.com</p> <p>Expiration Date: Quote Valid for 180 Days</p> <p>Presented By: Mark Baranowski</p>	<p><b>Bill To:</b>            Central Falls Fire Department            150 Illinois St            Central Falls, RI 02863            USA</p> <hr/> <p><b>Ship To:</b>            Central Falls Police Department            150 Illinois St            Central Falls, RI 02863            USA</p>
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**Project Products & Services**

**Perform CAD System**

Perform CAD Software	Unit Price	Qty	Total Price
Paging Server 1-5 Users	\$1,000.00	1	\$1,000.00
Paging Client	\$500.00	2	\$1,000.00
<i>Perform CAD Software Subtotal:</i>			<b>\$2,000.00</b>

**Perform CAD System Total: \$2,000.00**

**Project Related Fee(s)**

Product Name	Unit Price	Qty	Total Price
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**Project Related Fee(s) Total: \$0.00**

**Annual Maintenance Fee(s) (Year 1)**

Product Name	Annual Maintenance Amount
Paging Server 1-5 Users	\$180.00
Paging Client	\$180.00

**Annual Maintenance Fee(s) (Year 1) Total: \$360.00**

**Project Total: \$2,360.00**

Estimated Sales Tax:  
(State: RI at %)

Taxable sales: \$0.00

Subtotal: \$2,360.00

Sales Tax Amount: \$0.00

**Quote Total: \$2,360.00**

*Summary Information & Project Notes*

The project management services included with this quotation, if any, will be considered completed upon client Go-live, unless otherwise stated. Training class size is up to 6 students for database training. All other training listed is up to 12 students. The training quoted is to be held at Perform unless On-site is referenced in the above item description section.



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Quotation Issued by: Mark Baranowski Email: mark.baranowski@tritech.com Phone: 978-215-2270	Send Purchase Orders To:  TriTech Software Systems 313 Boston Post Rd. West, Suite 140 Marlborough, MA 01752  Or Email: mark.baranowski@tritech.com Or Fax: (508) 597-8374
	Remit Payments To:  TriTech Software Systems PO Box # 203223 Dallas, TX 75320-3226

**Accepted for Client**

By signing below, you are indicating that you are authorized to obligate funds for your organization. To activate your order, check the appropriate box below and, either, (i) attach a copy of this quotation to your purchase order when it is remitted to TriTech, or, (ii) if no additional authorizing paperwork is required for your organization to accept and pay an invoice, sign below and fax this quotation to 1-(508) 597-8374 or email to mark.baranowski@tritech.com to indicate your acceptance.

Purchase Order required and attached, reference PO# \_\_\_\_\_ on invoice.  
 No Purchase Order required to invoice.

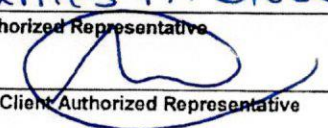
Please check one of the following:

I agree to pay any applicable sales tax.  
 I am tax exempt. Please contact me if TriTech does not have my current exempt information on file.

*Note: Travel Expenses and Shipping costs are billed at actual expense per Terms & Conditions above.*

City of Central Falls  
 Client Agency/Entity Name

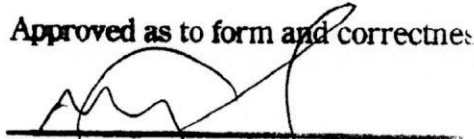
James A. Diossa  
 Client Authorized Representative

  
 Signature Client Authorized Representative

Mayor  
 Title

6-9-15  
 Date

  
 Reviewed per F.S.A.  
 Leonard Morganis  
 Administration & Finance Officer

Approved as to form and correctness  
  
 City Solicitor





March 10, 2015

Central Falls Fire Department  
150 Illinois Street  
Central Falls RI 02863

Dear Deputy Chief Sullivan,

This letter is in response to your request for a temporary license for the Central Falls Fire Department. The request has been made to allow your department to evaluate the following license(s):

<u>License List</u>	<u>Expiration Date</u>
Paging Server and 2 Clients	05/31/15

This request will result in no charge to your agency. If you wish to license the software after the expiration date, you will need to purchase the license at the projected price of:

One Time License Fee	\$2000
Annual Support	\$360

By signing below you are indicating that you are authorized to make this request on behalf of the Central Falls Fire Department. Thank you for your continued support of Perform and TriTech Software Systems.

Sincerely,

Phil Sisk  
Vice President Perform

Signature

  
JAMES DIOSSA

Printed Name

Date

6-9-15



May 18, 2015

Central Falls Fire Department  
150 Illinois Street  
Central Falls RI 02863

This letter is to confirm and document that TriTech Software will provide the following perpetual-use license(s) to the Central Falls Fire Department:

**License List**

**Purpose of License**

Imaging

Imaging for FMS

This request will result in no charge to your agency. In the future, should the department decide to implement the software for any additional purpose, you will need to purchase the license and the related maintenance at the then current price. The current price of the software is \$0 and the current maintenance is \$0

By signing below you are indicating that you are authorized to make this request on behalf of the Central Falls Fire Department.

Thank you for your continued support of Perform and TriTech Software Systems.

Sincerely,

DC Keith M. Sullivan  
Signature

DC Keith M. Sullivan  
Printed Name

Phil Sisk  
Vice President Perform

6/3/15  
Date